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From: arina.arkhangelskaya@polixis.com
Sent: 26 May 2021 13:26
To: 'Lilit Aleksanyan'; 'Eline Avetisyan'; 'Selesta Baghdasaryan'
Cc: 'Diana Babayan'
Subject: RE: further to your inquiry on our data solutions

Dear Eline and Selesta,

Thank you for your time this morning.

As discussed, I am connecting you to Diana Babayan, our Erevan-based colleague, who could organize a physical meeting there if necessary.

Let me send you a link to a short demo video to remind you of how ARDIS works:

<https://vimeo.com/531182200>

(The video is encrypted with a password polixis2021)

Finally, let me confirm the sales terms we were able to make you: as a pre-sales offer (we have not started selling on the Armenian market yet), we can propose CHF 6000 per year (instead of regular fee of CHF 24000) for a minimum contract of 2 years. It includes an unlimited number of users across your organization and an unlimited number of searches.

Hope this makes sense.

Thank you and look forward to hearing from you soon.

Kind regards,
Arina

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